

Decision Maker: EXECUTIVE

For Pre-Decision Scrutiny by the Care Services Policy Development and Scrutiny Committee on 10th March 2016

Date: 23rd March 2016

Decision Type: Non-Urgent Executive Key

Title: DEMENTIA POST DIAGNOSIS SERVICES - CONTRACT AWARD

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Chief Officer: Lorna Blackwood, Assistant Director: Commissioning (ECHS)

Ward: (All Wards);

1. Reason for report

- 1.1 This document is a summary to the Part 2 'Contract Award for Dementia Post Diagnosis Services to be considered by Executive on 23rd March 2016 with pre-decision scrutiny by the Care Services Policy and Development Scrutiny Committee on 10th March 2016.
 - 1.2 The summary provides an overview of the process for the tendering for the new Dementia Post Diagnosis Services in accordance with the Council's financial and contractual requirements.
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2. RECOMMENDATION(S)

2.1 Care Services Policy Development and Scrutiny Committee is asked to note and comment on the contents of this report prior to the Executive being asked to:

- i) note the summary when considering the recommendations in the Part 2 – Appendix Detail report to award the contract.

Corporate Policy

1. Policy Status: Existing Policy
 2. BBB Priority: Supporting Independence
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Financial

1. Cost of proposal: Please see Part 2 report
 2. Ongoing costs: Recurring Cost:
 3. Budget head/performance centre: Better Care Fund (Dementia Scheme) and Carers Budget
 4. Total current budget for this head: Better Care Fund £425,000; Carers Budget £66,000
 5. Source of funding: Better Care Fund. No additional funding required.
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Staff

1. Number of staff (current and additional): N/A
 2. If from existing staff resources, number of staff hours: Approximately 0.1FTE Contract Compliance Officer time to monitor the Contract.
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Legal

1. Legal Requirement: Non-Statutory - Government Guidance
 2. Call-in: Applicable
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Customer Impact

1. Estimated number of users/beneficiaries (current and projected): There are an estimated 4,200 people in Bromley with dementia, plus their carers. This projected to rise to 4,650 by 2020.
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Ward Councillor Views

1. Have Ward Councillors been asked for comments? Not Applicable
2. Summary of Ward Councillors comments:

3. COMMENTARY

Background

- 3.1 A Gateway Report (CS15926) was presented to Executive on 14th October 2015 outlining the current position in Bromley in regard to incidence of dementia, the services currently available and identifying the gaps in provision. It proposed the establishment of Post Diagnosis Support Services, a Dementia Hub, providing a co-ordinated framework of community support services with a central point of access that can work directly with integrated care networks (ICNs). This is to be funded through the money specifically set aside for dementia within the Better Care Fund (BCF) and approved by the Executive and Health and Wellbeing Board.
- 3.2 The report detailed the proposed commissioning strategy for the tendering of these services, building upon, wherever possible, the dementia-specialist organisations that already have a strong presence in Bromley.
- 3.3 The Executive agreed the following:
- a) the structure of the proposed service to provide the first point of contact for those newly diagnosed with dementia and that it would include:
 - Dementia Advice Service
 - Dementia Information Coordination
 - Community Development and Support Group Provision
 - Currently contracted services
 - Extra Care Housing dementia skills training
 - Coping With Caring Project
 - b) the procurement to be undertaken through competitive tendering.

The Tender Process:

- 3.4 In accordance with the Council's financial and contractual requirements, and following Executive approval on 14th October 2015, the Dementia Post Diagnosis Support Service has been subject to a full tender process.
- 3.5 Before advertising the tender an information day was held, advertised on ProContract, the Council's electronic tendering system, for potential providers of this service to:
- outline the position in Bromley with regard to dementia and the current provision of services
 - explain the vision for dementia post-diagnosis support services
 - inform them of the intended approach to procurement
 - receive comments to inform the final tender documents
- 3.6 The tender process was undertaken using ProContract. A total of 20 suppliers expressed an interest in providing the service.
- 3.7 The evaluation of quality was based on the following criteria:

1 Financial Resources & Contract Affordability	10%
2 Service outcomes	20%
3 Service provision in Bromley	20%
4 Resource management	20%
5 Service development and accessibility	15%
6 Innovation and adding value	15%

3.8 The evaluation was undertaken by a panel of four experts comprising two LB Bromley commissioners, a Commissioner and the Clinical Lead for dementia (a local GP) from Bromley CCG. The evaluation was backed up with a supplier interview to clarify issues identified in the tender submission and the interview was used to inform the supplier's final evaluation scores.

Justification for Award:

3.9 Recommendation to award the Contract to the Bromley Dementia Services Consortium, which comprises four local organisations:

- Bromley and Lewisham Mind - The Lead Organisation
- Age UK Bromley and Greenwich
- Carers Bromley
- Oxleas NHS Foundation Trust

for a period of two years with the potential to extend the Contract for a further period of one year plus a further one year with a total potential contract value of £1,804,112 over 4 years.

3.10 The result of the evaluation process is shown in the Part 2 Appendix Paper which contains the detailed scoring.

4. POLICY IMPLICATIONS

4.1 The contract detailed in this report is consistent with the objectives of Building a Better Bromley.

4.2 Healthy Bromley: work with health partners and focus on areas identified within the Health and Wellbeing Strategy in improving health and delivering Public Health outcomes.

4.3 Supporting Independence: support the most disadvantaged and vulnerable people in our borough, promoting the integration of Health and Care services for both adults and children.

5. FINANCIAL IMPLICATIONS

5.1 The financial implications of awarding the Contract are included within the Part 2 Paper.

6. LEGAL IMPLICATIONS

6.1 The legal implications of awarding the Contract are included within the Part 2 Paper.

7. PERSONNEL IMPLICATIONS

7.1 There are no London Borough Bromley employed staff affected by this Tender.

Non-Applicable Sections:	None.
Background Documents: (Access via Contact Officer)	POST DIAGNOSIS DEMENTIA SUPPORT – Care Services PDS 23 rd September 2015 and Executive 14 th October 2015